

How To Get More Referral Work Than You Can Handle

Checklist

Answer these important questions first then refer to the checklist below while implementing our system detailed in the post.

1. Why would someone send a referral your way?
 2. Who would make an ideal referral for you?
 3. Where would a client find a potential referral to actually send your way?
 4. How should someone go about sending you a referral?
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Step 1: Do you ask for referrals when someone compliments your work or asks you questions about your business?



Step 2: Are you asking for a referral properly? See post for detailed instructions.



Step 3: Are you putting your post referral strategy into action? See post for detailed instructions.



Step 4: Are you giving referral get referrals? See post for detailed instructions